

Majesco Distribution Management

Navigate the Transformative Landscape of Insurance Distribution


In an era where customer expectations are ever evolving and digitization is no longer optional, the insurance distribution landscape is undergoing seismic shifts. Traditional agent-based models are making room for new channels from direct-to-customer to marketplaces, embedded and more. Regulatory complexities are amplifying, requiring adjustments and real-time compliance. Furthermore, the rise of advanced analytics is transforming how channel and distributor performance is tracked and optimized. In response, insurers are seeking robust, innovative solutions that optimize operations and adapt to channel shifts. They digitally manage agent onboarding, ensuring compliance with industry regulations through automated data entry, verification, and real-time alerts. Robust compensation management simplifies complex commission structures, ensuring timely and accurate payouts. State-of-the-art technology manages distribution hierarchy, performance, and relationships, providing real-time business insights to drive operational efficiency and sales effectiveness.



Optimize Operations and Expand Distribution Channels to Drive Growth and Achieve Speed-to-Market

Stay ahead of the competition with Majesco's next-generation distribution management platform to drive innovation to meet customer expectations of expanding distribution channel options. Take control of your business and expand market reach in a changing distribution landscape and embrace digital capabilities that provide ease of doing business for distributors.

Your choice of a distribution management platform has never been more crucial to your success.



Experience the power of Majesco's next-gen Distribution Management platform designed for this transformative age.

Rapid Onboarding & Compliance

Deliver intuitive digital experiences through a new self-onboarding portal for producers and agencies. Enable fast, frictionless onboarding, real-time data validation, and producer self-service via web and mobile channels.

Robust Channel Management

Revolutionize your distribution strategy with agile compensation capabilities to rapidly launch new compensation options, manage channels effortlessly, ensure compliance with essential API integrations for verification and updates.

Performance & Relationship Management

Manage unlimited hierarchy demands, enhance channel and distributor management with advanced analytics and reporting, and create custom reports for insightful channel performance evaluations.

Why Majesco?

1 Speed-to-Market

Rapidly launch, expand, and manage new and existing distribution channels, shrinking your “ready to sell” time from weeks to mere days or hours, allowing you to capitalize on market opportunities faster than ever before.

2 Robust Channel Management

Enable seamless launch and management of any distribution channel with unlimited hierarchy management.

3 Data-Driven Channel Management

Optimize channel performance using advanced analytics, dashboards, and real-time reporting powered by Power BI and our Data Lakehouse – with out-of-the-box compensation insights and trend analysis.

4 One Platform

Seamlessly manage multiple channels and all lines of business on a single, unified platform, reducing complexity and improving operational effectiveness.

5 Intelligence-Driven

Harness the power of real-time advanced analytics, advanced reporting, and integrated AI/ML to make data-backed decisions that drive growth, performance, and profitability.

6 Compliance Assured

Stay on the right side of regulations effortlessly with seamless integration and automatic updates through NIPR Gateway.

7 Ease of Doing Business

Attract and retain top producers with a seamless digital experience via a robust portal and mobile app for real-time access, creating ease of doing business with you.

8 Copilot for Distribution Management

Accelerate onboarding and empower your distribution team with Majesco Copilot, our AI-powered assistant that streamlines producer onboarding, responds to inquiries, and automates repetitive tasks — all through a simple, conversational interface.

“In today’s competitive landscape, our ability to rapidly onboard numerous independent brokers, new distribution partners and support acquisition of books of business is crucial to our digital transformation strategy. We are proud to partner with Majesco to accelerate our digital transformation strategy better positioning F&G to capture opportunities and growth in a multi-channel world.”

Matt Christensen

SVP Insurance Operations, F&G

“Having a very efficient system to manage things like compensation and segmentation, while being able to have one single view of all of that, has given us the flexibility to be able to meet the needs of not only Westfield but our distribution partners as well.”

Craig Welsh

Head of Traditional and Non-Traditional Distribution Channels, Westfield

**Empower Your Business with
Majesco’s 3D Capabilities**
Digital, Distribution, and Data



Seize tomorrow’s opportunities today with Majesco’s AI-powered, data-driven approach to distribution — built for speed, simplicity, and smart growth.

Contact Us to Take the Next Step

Visit our website at www.majesco.com or email us at info@majesco.com