



Award, Reward and Pamper your Producers

Can you align Compensation plans with your Corporate strategy? Can you rapidly launch and roll out compensation plans? If not, you risk letting your distribution back office hinder your sales growth.

Modern compensation systems such as Elixir DM provide accurate and timely payouts that reduce sales disputes and increase sales productivity. The system supports multiple distribution channels and product lines and supports complex compensation plans and types of compensations. The future proof technology of Elixir DM enables seamless integration with multiple platforms and supports high transaction volumes. With Elixir DM carriers can run innovative contests and campaigns and better meet the compensation needs of producers thereby attracting and retaining top producers.

Elixir Distribution Management advantages:

Unified system to support multiple products and channels: Supports affiliated channels, broker dealers, direct, financial institutions, independent agents and work site.

Reduces time to market for new channels and partners: The rules based platform of Elixir DM allows you to quickly configure unique structures for new channels. Its configurable commission and incentive definition framework supports innovative compensation structures enabling you to attract new partners.

Flexibility to support multi level and complex hierarchy, structures and compensation plans: It is powered by a workflow driven rules engine and its' vocabulary was built keeping insurance specific business processes in mind. Its business process and technology is flexible and robust enough to manage a wide range of relationship hierarchies, compensation plans and reporting requirements.

You can define unique multi-tier and complex, hierarchies for

each channel partner and manage compensation and agent movements across hierarchies. The system provides an ability to map complex compensation plans to multiple agents or agencies.

Ease of Integration: Elixir's Service Oriented Architecture facilitates the transformation and replacement of legacy systems by decoupling the front-end and back-end applications.

Based on a robust architecture and future proofed technology to ensure integration and interface with legacy systems is seamless.

The system's Service Bus supports multiple communication mechanisms with external and partner systems and is robust enough to ensure data integrity when passing information.

The system provides a strong security model that enables competing partners' to simultaneously use the system.

Elixir Distribution Managements System's Benefits:

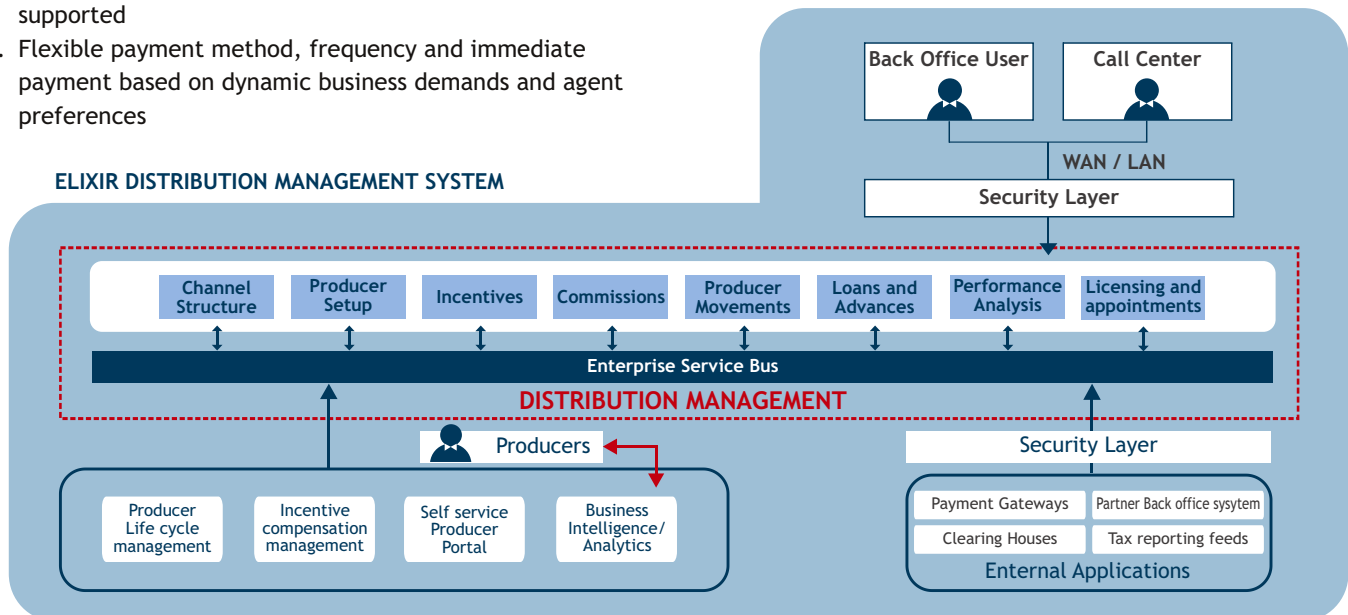
Functional Highlights of Elixir DM:

1. Facilitates integration of multiple channels and products
2. Unlimited and re-useable hierarchies made possible
3. Multi-product, multi-company, multi-channel compatible
4. Flexibility to reflect present and future carrier rules of commerce
5. Agent mass movement and reassignment accelerated
6. Fast tracks commission transfers of contracts, riders or assets within hierarchies
7. Undo - redo of misapplied and reapplied commissions enabled
8. Single exception processing and single case agreements made easy
9. Concurrent agent campaigns and contest management supported
10. Flexible payment method, frequency and immediate payment based on dynamic business demands and agent preferences

About MajescoMastek

MajescoMastek is a global technology solutions company focused on both Life & Annuity and Property & Casualty carriers and is part of the Mastek group with annual revenues of \$227Mn. We are a trusted partner for 70+ insurance carriers. Our Life & Annuity offerings include - Vector Policy Admin, Vector New Business & Underwriting and the Elixir Distribution Management. Our Property & Casualty offerings include - STG Billing & AR, STG Point of Sale, STG Claims, STG Policy Administration and STG Insurance Scorecard. MajescoMastek also provides a broad array of technology services.

For more information, visit <http://www.majescomastek.com>



Business benefits:

1. Fast time to market in introducing new channels and agents
2. Accurate and timely consolidated payouts
3. Innovative compensation definition that helps motivate and retain agents
4. Ability to launch innovative contests to motivate agents
5. Improved agent productivity
6. Reduced agent turnover
7. Reduced channel acquisition and servicing cost
8. Consolidated commission statements and payouts

IT Benefits:

1. Unified system to cater to all channels and product lines resulting in reduced total cost of ownership
2. Web-based solution with seamless integration to internal and external systems

For Further information please contact:

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